

## Del Mar Heights PTA Proposed Budget 2018-2019

### INCOME

Arts Income	
Cultural Heights Income	2,500.00
Drama Income	19,600.00
Music Education Income	8,500.00
<b>Total Arts Income</b>	<b>\$ 30,600.00</b>
Education Income	
Garden Programs Income	1,000.00
<b>Total Education Income</b>	<b>\$ 1,000.00</b>
Fundraising Income	
Annual Giving Campaign Income	115,000.00
Corporate Matching Income	5,000.00
General Donations Income	2,000.00
Passive Fundraising Income	500.00
Spring Fundraiser Income	150,000.00
<b>Total Fundraising Income</b>	<b>\$ 272,500.00</b>
School Community Income	
Countdown To Summer Income	350.00
Dads Club Income	1,500.00
Dancefest Income	1,000.00
Harvest Festival Income	350.00
Heights Cares Income	5,300.00
Spirit Wear Income	8,000.00
Used Book Income	100.00
Yearbook Income	500.00
<b>Total School Community Income</b>	<b>\$ 17,100.00</b>
Uncategorized Income	25.00
<b>Total Income</b>	<b>\$ 321,225.00</b>

### EXPENSES

Administration Expenses	
Bank Fees Expense	100.00
Insurance - nonemployee	1,300.00
Professional Services Fees Expense	600.00
PTA Operational Expenses	2,300.00
<b>Total Administration Expenses</b>	<b>\$ 4,300.00</b>
Arts Expense	
Art Show Expense	500.00
Cultural Heights Expense	10,500.00
Drama Expense	26,200.00
Integrated Arts Resources Expense	25,000.00
Music Education Expense	34,000.00
Talent Show Expense	1,000.00
<b>Total Arts Expense</b>	<b>\$ 97,200.00</b>
Education Expense	
Academic Support Expense	17,000.00
Assemblies Expense	7,500.00
Classroom Mini Grants	34,500.00
Classroom Subscription Expense	5,000.00
Farm To Table Expense	500.00
Garden Programs Expense	13,500.00
Iron Dolphins Expense	2,000.00
Library Resources Expense	10,000.00
Other School Support Expense	1,000.00

### Education Expense (cont'd)

Parent Education Expense	5,100.00
Physical Education Resources Expense	7,500.00
Ready to Read / EAR Expense	700.00
School Equipment Expense	20,100.00
Science Friday Expense	4,000.00
Science Resources Expense	7,500.00
Social Emotional Curriculum Expense	2,000.00
Student Clubs Expense	11,600.00
Team Up Expense	2,500.00
Technology Resources Expense	10,000.00
Understanding Differences Expense	6,000.00
<b>Total Education Expense</b>	<b>\$ 168,000.00</b>
Fundraising Expense	
Annual Giving Campaign Expense	20,000.00
Jogathon Expense	1,500.00
Membership Fees to Council Expense	2,000.00
Spring Fundraiser Expense	50,000.00
<b>Total Fundraising Expense</b>	<b>\$ 73,500.00</b>
Membership	
Directory Expense	1,300.00
Hospitality Expense	5,000.00
Welcome Committee Expense	200.00
<b>Total Membership</b>	<b>\$ 6,500.00</b>
School Community Expense	
Countdown To Summer Expense	4,000.00
Dads Club Expense	7,500.00
Dancefest Expense	1,000.00
Family Dance Expense	3,500.00
Harvest Festival Expense	5,000.00
Heights Cares Expense	6,800.00
Kinder Social Expense	1,000.00
Other Social Expense	500.00
Playground Supervision Expense	5,000.00
Sixth Grade Promotion Expense	350.00
Spirit Wear Materials Expense	9,000.00
Staff Appreciation Expense	6,000.00
Student Spirit Award Expense	1,500.00
Used Book Exchange	100.00
Yearbook Production Expense	500.00
<b>Total School Community Expense</b>	<b>\$ 51,750.00</b>
Uncategorized Expense	25.00
<b>Total Expenses</b>	<b>\$ 401,275.00</b>
<b>Net Operating Income</b>	<b>-\$ 80,050.00</b>
Other Income	
Interest Earned	50.00
<b>Total Other Income</b>	<b>\$ 50.00</b>
<b>Net Other Income</b>	<b>\$ 50.00</b>
<b>Net Income</b>	<b>-\$ 80,000.00</b>
Projected Carryover	\$ 130,000.00
Preferred Carryover based on cash flow analysis	\$ 50,000.00
Preferred deficit budget maximum	-\$ 80,000.00
<b>Money remaining to be budgeted</b>	<b>\$ 0.00</b>